

## DISCRETE MANUFACTURING

Managing "Operations" is a nightmare, this is the single most thought for almost every single production manager around the globe, traditional improvement efforts has its own limitations and the need of the hour is to apply a radical approach to address this issue. We offer solutions on improving product flow through the manufacturing supply chain and assure consistent reliability of supply to customers. We will help you see a 30% increase in your revenue each year.

### Challenges:

Business

- ✓ Order shipping not on time and hence revenue loss
- ✓ Manufacturing lead times are long
- ✓ High Work in Progress inventories
- ✓ High incidence of 'expediting' and hence trauma
- ✓ Less capacity utilisation
- ✓ High working capital



### Solutions:

Our

- 1 Increased revenue by maintaining proper shipping orders, hence target more efficient customers
- 2 Reduced manufacturing lead time from 15% to 30% which in turn will improve your manufacturing efficiency and enhance customer satisfaction
- 3 Reduced WIP & Increase profitability towards reduced working capital as a result of better leveraging of resources.
- 4 Increased sales by managing your capacity utilisation; as a result accommodate more orders with existing resources without any Capex.

### Assurances:

Our

- ✓ Improved Due Date Performance > 95%
- ✓ Reduction in Manufacturing Lead Time < 30%
- ✓ Reduction in WIP Inventories – 50%
- ✓ Significant reduction in trauma
- ✓ Increased Profitability and reduced working capital



### Case study

Business transformation program for a leading die-casting manufacturer:

- > Significant increase in due date performance (over 80%)
- > Increase in production output by over 40%
- > Seamless transaction flow & visibility of information across functions through ERP System
- > Strategic partnership with Supplier base

